



The Truth about Lies in the Workplace: How to Spot Liars and What to Do About Them

Carol Kinsey Goman

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You Work with a Bunch of Liars—Learn What to Do About It

Sure, everyone tells little white lies now and then, but real deception in the workplace is a poison that can destroy relationships, careers, and companies. Carol Kinsey Goman, a leading workplace body language expert, combines her own experiences with the latest research to identify fifty subtle physical and vocal cues that will enable you to spot destructive workplace lies. She analyzes the role we play in supporting lies—how our own vanities, desires, self-deceptions, and rationalizations allow us to be duped. And once you detect a lie, she provides tactical advice on how to respond, whether the liar is above, below, or on the same level as you—even if it's your boss.

“Lying in the workplace causes huge problems for business—the proper people do not get promoted, profits are generally compromised, wrong steps are made, and much more. This book should be a best seller.”
—Robert L. Dilenschneider, President and CEO, The Dilenschneider Group, and author of *Power and Influence* and *A Briefing for Leaders*

“After 30 years in the training and development industry, I have come to trust Goman's expertise in body language and nonverbal cues in the workplace. I would recommend this book to any leader working to improve culture and effective communication within his or her organization.”
—Margie Mauldin, President, Executive Forum

“Goman's book sheds light on a phenomenon in business that too many of us prefer to [pretend] doesn't exist: deception. A must-read for emerging and established leaders alike.”
—JD Schramm, EdD, Director, Mastery in Communication Initiative, Stanford University Graduate School of Business

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Nancy Fisher:

Precisely why? Because this The Truth about Lies in the Workplace: How to Spot Liars and What to Do About Them is an unordinary book that the inside of the guide waiting for you to snap the item but latter it will shock you with the secret the item inside. Reading this book alongside it was fantastic author who write the book in such remarkable way makes the content interior easier to understand, entertaining means but still convey the meaning entirely. So , it is good for you because of not hesitating having this any more or you going to regret it. This excellent book will give you a lot of rewards than the other book possess such as help improving your skill and your critical thinking means. So , still want to hold up having that book? If I had been you I will go to the guide store hurriedly.

Mark Ames:

The book untitled The Truth about Lies in the Workplace: How to Spot Liars and What to Do About Them contain a lot of information on that. The writer explains your girlfriend idea with easy method. The language is very simple to implement all the people, so do not necessarily worry, you can easy to read this. The book was compiled by famous author. The author will take you in the new age of literary works. You can easily read this book because you can continue reading your smart phone, or model, so you can read the book inside anywhere and anytime. In a situation you wish to purchase the e-book, you can available their official web-site and also order it. Have a nice read.

Anthony Sierra:

Within this era which is the greater man or woman or who has ability to do something more are more valuable than other. Do you want to become one of it? It is just simple method to have that. What you must do is just spending your time almost no but quite enough to enjoy a look at some books. One of several books in the top record in your reading list will be The Truth about Lies in the Workplace: How to Spot Liars and What to Do About Them. This book that is certainly qualified as The Hungry Mountains can get you closer in turning out to be precious person. By looking way up and review this reserve you can get many advantages.

Lois Maestas:

What is your hobby? Have you heard that question when you got scholars? We believe that that question was given by teacher on their students. Many kinds of hobby, Every individual has different hobby. And also you know that little person similar to reading or as reading become their hobby. You need to understand that reading is very important and also book as to be the point. Book is important thing to increase you knowledge, except your own personal teacher or lecturer. You discover good news or update about something by book. Different categories of books that can you decide to try be your object. One of them is The Truth about Lies in the Workplace: How to Spot Liars and What to Do About Them.

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