

# The Balanced Scorecard - advantages and disadvantages

Matthias Kammerer

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The Balanced Scorecard (BSC), developed 1992 by Kaplan and Norton, is a concept which measures a company's performance on the basis of traditional financial figures as well as non-financial measures. Therewith it provides managers with more relevant information than just with data about actions and decision of the past. (2gc ltd., 2003; Joyce&Woods 2001, Wheelen&Hunger 2002)

It is built on four essential pillars – finance, learning&growth, customers and internal business processes – which all must be linked with the corporate vision and strategy to fathom the performance from different perspectives.

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